# Helping Health Professionals Navigate Accident Claims and the LAT System

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#### How to help your clients

"The insurer is entitled to make a determination as to whether a treatment or assessment plan is **REASONABLE** and **NECESSARY** based on the information provided by the claimant.

The <u>BURDEN IS ON THE CLAIMANT</u> to prove that he or she is entitled to the benefit sought.

The claimant's assertion, without any evidentiary support, is not sufficient to meet the burden of proof."

• 18-000937 v Unifund Assurance Company, 2019 CanLII 22195 (ON LAT)



## How to help your clients cont'd

- Good rapport with client and AB adjuster
- Provide update to lawyer
- Write clear reports and updates
- Handwritten CNRs are often ignored or skimmed.



## How to help your clients cont'd

- Reasonable, Defensible and Consistent treatment requests
- Provide support for position in writing
- First hand observation vs complaint
- Consider strategies to avoid IE



#### THE LAT PROCESS

# THE ONLY DISPUTE RESOLUTION SYSTEM FOR STATUTORY ACCIDENT BENEFITS



# LAT Process: Key Details

- Two years to file at the LAT from denial or reduction
- Different but similar to FSCO
- Not bound by FSCO decisions or other LAT decisions
- Supposed to be faster
- Costs recovery is very rare



#### **Key Details Cont'd**

- Need most supporting reports upfront before application with LAT
- Faster and earlier dates but not as fast as it was supposed to be
- Less adjournments and date flexibility



#### **LAT Process**

- 1. FILE APPLICATION
- 2. RESPONSE TO APPLICATION BY INSURER
- 3. LAT SCHEDULES CASE CONFERENCE DATE
- 4. PARTIES TO FILE CASE CONFERENCE SUMMARY 10 DAYS BEFORE CASE CONFERENCE



#### Case Conference: Purpose

- Identify, discuss and narrow issues
- Settlement negotiations
- Hearing details
  - a) Duration and Date
  - b) Written, Oral, or Electronic



#### Hearings

- What type of evidence will you provide?
- Report, affidavit, or in person
  - Depends on issue
  - Entitlement, amount, or both
- Will you testify?
- Will you be needed for crossexamination only?



#### **Hearings: Experts**

- Expert witnesses are different
- Form 53 not sufficient need LAT Form
- "Acknowledgement of Expert's Duty" Rule 10.2(b)
- "too many experts are no more than hired guns who tailor the reports and evidence to suit the client's needs"
- "objective and non-partisan and within the expert's area of expertise"



#### **Expert Evidence**

- Westerhof v Gee Estate (ON Court of Appeal)
- Litigation expert, participant expert, nonparty expert
- Expert supporting a treatment plan found to be a participant expert (17-003600 v Aviva 2019 CanLII 6335)
- Most OTs, case managers, and other treatment providers will probably be participant experts



## Hearings: Role Of Participant Experts

- Treatment providers usually carry more weight
- Not hired guns
- Need well written reports
- Keep good notes
- Notes can be ordered produced to counsel and the tribunal



- DO NOT BE AN ADVOCATE
- Prepare, prepare, and prepare.....before the hearing
- Understand the strengths and weaknesses of your evidence
- Speak to claimants' counsel ahead of time
- Anticipate defence questions and issues



- What is a summons?
- Can be by party that hired you or the other party
- Attendance money (not enough)
- Personal service
- No property in a witness but treatment ethics
- Right to remain silent



- Direct Examination Open 5 W's
- Cross-examination leading questions
  - You don't have to agree
  - Counsel can't speak with you during cross examination
  - Don't be argumentative
  - This is where "being an advocate" can be an issue



- Re-examination Open
  - done for specific reasons so listen to question carefully
  - Trying to get specific answer to fix evidence from cross
  - Still not an advocate



- Speak slowly and clearly
- Don't talk over anyone
- Concede points if obvious
- Stand your ground when necessary
- Eye contact with decision maker
- Consider aids or charts
- Keep evidence simple adjudicator is not a medical expert



## Cost Considerations when facing a denial

- Even if successful, LAT rarely awards costs
- Is a hearing/application worth it?
  - Deductions from tort
  - Expert fees
  - Benefits to client?



#### **AB and Tort Interaction**

- Insurance Limits
  - Is there a tort claim?
  - Coverage issues?
  - Treatment
  - Reports
- Collateral benefits deduction from tort



#### AB and Tort Interaction cont'd

- Reports are mutually helpful need to work together (remember the forms!)
- Approved treatment plans legitimize claims
- Timing of AB settlements
- Ongoing treatment after settlement

# **QUESTIONS?**



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#### **THANK YOU!**

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